



Service-Disabled Veteran Owned Small Business

Capabilities Statement

Corporate Overview

- Established in 2007
- Service-Disabled Veteran Owned Small Business (SDVOSB)
- 8(a) Business Development Program Certified (**Graduate: 10/12/2025**)
- Disadvantaged Business Enterprise (DBE)
- DUNS: 782818038
- CAGE: 4QBM8

Areas of Expertise

INFORMATION ASSURANCE AND TECHNOLOGY

- Business Continuity Management
- Network & Data Security
- Security Risk Assessments & Audits
- Systems and Network Administration
- Cloud Computing Design, Implementation & Management

DATA MANAGEMENT

- Data Flow and Analysis
- Database Optimization and Management

MANAGEMENT SUPPORT

- Program Management
- Professional Business Consulting

SOLID WASTE COLLECTION & LANDSCAPE SERVICES

- Refuse and Recycle Services
- Waste Management & Remediation Services
- Raise, Set, Realign & Backfill Headstones

Will Smith, President
Tel: 404.808.6171
wsmith@stpcs.net



PAST AND CURRENT PROJECTS

- ✓ Managed the design, migration and implementation of infrastructure services to the Amazon Web Services Cloud.
- ✓ Designed networks, managed servers, administered firewalls, supported applications and provided desktop support for multiple commercial clients.
- ✓ IT Program Manager for the Veterans Affairs VISN 6 & 7 Regional Offices, Salisbury, NC Hospital and Winston Salem, NC Clinic.
- ✓ Developed international training programs for domestic and global customers and administered customized training classes for end users based on their geography and location.
- ✓ Implemented Information Security Network Intrusion Detection Systems for the Pentagon and served as the account Technical Account Manager.
- ✓ Developed the Continuity of Operations Plan (COOP) training material for multiple international United States Companies and trained their staff globally.
- ✓ Perform the collection, transportation, recycling and disposal services for an estimated 26,500 tons per year of Municipal Solid Waste

NAICS CODES

- 541519 Other Computer Related Services
- 541512 Computer Sys Design Services
- 541611 Admin Mgmt./General Mgmt. Services
- 541618 Other Consulting Services
- 541690 Other Scientific and Technical Consulting Services
- 541990 All Other Professional, Scientific Technical Computer Training
- 562111 Solid Waste Collection
- 561730 Landscaping Services

PAST PERFORMANCE

- US Army
- Dept of Veterans Affairs
- Pentagon
- Coca-Cola
- Xerox
- GE Capital
- Avera Test Systems
- Dover Solutions

**INFORMATION
ASSURANCE AND
TECHNOLOGY**

- Development, implementation and oversight for continuity of operations planning risk management, & mitigation.
- Software application architecture, design & development consulting for cloud services, systems integration, mobile devices, web portals and legacy modernization
- Local area network support, wide area network support, network security support, data center management and server administration and support.

**DATA
MANAGEMENT & E-
SOLUTIONS**

- Database development, design, administration, analytics, reporting and optimization for data warehousing and big data.
- Manage big data sets that are voluminous and complex to ensure compatible solutions are implemented for the end-user.
- Design, develop and implement curriculum training programs for training room, podcast and webinars.

**MANAGEMENT
SUPPORT**

- Provide program management consulting and staffing services.
- Provide financial management consulting and staffing services.
- Provide strategic planning consulting and staffing services.
- Provide general management consulting and staffing services.

**WASTE
MANAGEMENT /
LANDSCAPE
SERVICES**

- Collect, transport and recycle municipal solid waste and recyclable waste for disposal at certified waste landfills.
- Raise, realign, rest, clean upright headstones and perform ground surface turf renovation.